HOSPICE GIVING FOUNDATION

ANNUAL REPORT 2020

2020–2021 BOARD OF DIRECTORS

For names and bios: **hospicegiving.org/about**

2019–2020 BOARD OF DIRECTORS

Sarah Hills, *Board Chair*
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MESSAGE FROM THE BOARD CHAIR AND PRESIDENT/CEO

Patience, proactive, partnerships. These words provide a glimpse into Hospice Giving Foundation in 2020. It was the year we discovered the power of resilience and timely responses to human needs, the impact of honoring differences, and found inspiration in partnerships steeped in support and compassion. Together with our community, we stayed true to our commitment to caring, giving, together.

Proactive response to COVID-19 included Emergency Grant Funding to support people with increasingly dire needs and serious illness. Resolved to bring our community comprehensive information and assistance, we shifted in-person workshops to virtual and expanded online resources, in both English and Spanish. Partnerships grew as we hosted professional collaboratives such as Juntos con Esperanza (Latino Outreach), the Monterey County Palliative Care Collaborative, and a weekly 'Support and Information Sharing' with local skilled nursing facilities.

Facing death like we could have never expected, last year tested everyone's hope. We found hope working as a community and practicing the art of patience. Despite the tragedies, losses, and grief, we saw hope blossom when needs were heard, and thoughtfulness and compassion led the way.

Since March of 2020, we granted $148,092 in emergency funding, which, when combined with our annual grant funding, totals $747,265 invested in end-of-life care and services.

All this happens because of your generosity and your dedication. You make this work possible for our community, and we thank you.

Sarah Hills, *Board Chair* & Siobhan Greene, *President/CEO*

FINANCIALS

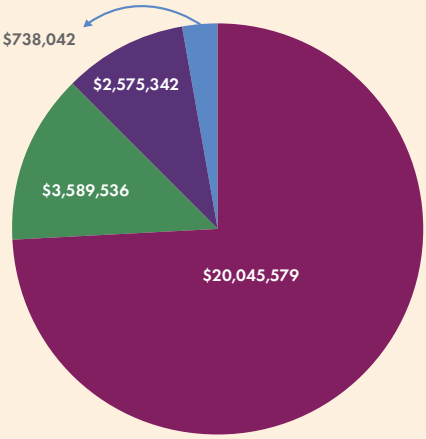
Hospice Giving Foundation Financial Report
Fiscal Year Ended June 30, 2020

Restricted and Unrestricted Gifts:

Individual/Corporate Donations and Pledges	$236,721
Special Event Gross Income	$306,326
Bequests	$182,604
Other Income	$41,370
Net assets released from restrictions	$503,841
Total Operating Support and Revenue	$1,270,862

Operating Expenses:

Grants Expense	$12,311
Community Education and Outreach	$134,671
General and Administrative	$447,419
Bequest Management	$8,142
Fund Development	$363,744
Community Engagement	$64,280
Total Operating Expenses	$1,030,567



Net Assets as of June 30, 2020

Undesignated, Unrestricted Funds	$738,042
Fund for Direct End-of-Life Care and Services (Board Designated Fund)	$20,045,579
Donor Restricted Endowment (varied purposes)	$3,589,536
Temporarily Restricted Net Assets	$2,575,342
Total Net Assets	$26,948,499
Total Liabilities and Net Assets	$27,022,231

Financial report is prepared in compliance with Generally Accepted Accounting Principles, including for 2019-20, the new requirement to present operational costs as 'Functional Expenses'. Therefore, categories differ from prior years' reports. For questions, please contact Siobhan M. Greene, President/CEO at 831.333.9023. The complete audited Financial Statement and IRS Form 990 are available on our website: **hospicegiving.org/about**.

WESTLAND-HERMANN LEGACY SOCIETY

The Westland-Hermann Legacy Society honors those individuals who have chosen to provide support by naming Hospice Giving Foundation in their estate plans. Members of the Society have committed to creating a lasting impact through bequests and life income gifts. The Society is named in honor of Helen Westland and Sarah T. Hermann, two dedicated women whose leadership and extraordinary generosity helped make the work of HG Foundation possible.

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In grateful memory: friends whose bequests have been realized

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FINDING HOPE + SUPPORTING NEEDS

JOINING WITH OUR COMMUNITY TO MEET THE NEEDS, BE PREPARED, AND SUPPORT ONE ANOTHER

2020 grants supported a broad scope of end-of-life services for both adults and children facing serious illness. In addition, emergency grants helped local organizations provide practical and emotional support to families facing serious illness and end of life, compounded by the complexities of the pandemic. Funding was used for personal protective equipment, food, rent, transportation, and communication tools, as well as for grief and spiritual care, respite care, and support for burial costs.

INTENTIONALLY INVESTING

IN 2020: $739,173

Supporting care for end of life or serious illness; responding to urgent calls for COVID related funding

CREATING CONNECTIONS

Convening professional teams to address system needs, provide guidance, and share critical information

EMPOWERING EDUCATION

With over 70 interactive workshops, offered a 54% increase in programs about planning, understanding medical decisions, grief support, and the impact of COVID

REFINING RESOURCES

Expanded online resources tools and videos, fully translated into Spanish, resulting in hundreds of additional downloads every month

EMBRACING EQUITY

Strengthened capacity to better serve, provide resources, and connect with Spanish speaking community members with our new Program Specialist

LAUNCHING HOPE *Gives*

In mid-January 2020 HG Foundation launched HOPE*Gives*, a movement to help change attitudes about death and promote understanding and acceptance. The day-long event held at Hidden Valley Music Seminars featured resource and conversation tables, an earth-altar workshop with Day Schildkret, and a reception with guest Congressman Jimmy Panetta. Please join HOPE*Gives* and become an agent of change, champion of excellence, and advocate for planning and preparation. LEARN MORE: **hospicegiving.org/hopegives**

HOSPICE GIVING FOUNDATION
THANK YOU TO OUR 2020 DONORS

Thank you to every donor who made a gift between January 1, 2020 and December 31, 2020. We appreciate your generosity and support.

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Dedicated volunteers help to make our work happen year-round. For a full list of 2020 volunteers, please visit **hospicegiving.org/2020AnnualReport**.

CHAMPIONS OF HOPE

Our newest addition, Champions of Hope was launched in 2020. The inaugural Champions listed below make monthly gifts to support Hospice Giving Foundation. Learn more or become a Champion of Hope at **hospicegiving.org/champions**.

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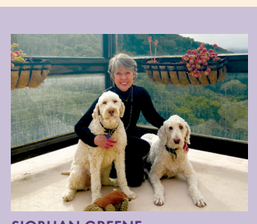

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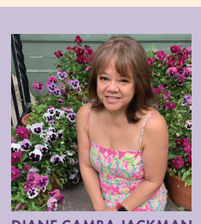

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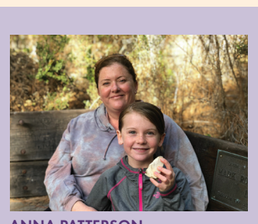

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In a difficult year, your support lifted our spirits as it benefitted our communities. Thank you. Whether by creating opportunities to begin important conversations with loved ones, providing resources and tools for families to organize their wishes and choices for care, or bringing health professionals together to make positive changes in the delivery of compassionate care locally, your donations bring hope and grace to our community.

Please consider including Hospice Giving Foundation in your estate plans or making a gift through your donor-advised fund, a transfer of securities, or your IRA. These gifts can make a lasting impact on our community while helping you meet your philanthropic goals.

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