#### HOSPICE GIVING FOUNDATION

### **ANNUAL REPORT 2019**



President and CEO Siobhan M. Greene Board Chair Sarah Hills

# MESSAGE FROM THE BOARD CHAIR AND PRESIDENT/CEO

Think differently... aim for more... it's been that kind of year at Hospice Giving Foundation. Together with our community, we've explored how to knit together all we do to advance our commitment to caring, giving, together. Changes came about with intention and were guided by our mission. We learned from your stories, your moments, and your silences that ask for comfort.

We are inspired by leading HOPEGives. Helping people prepare for end of life by talking about it, and by hosting workshops and providing education: this movement is creating community and changing the conversation from avoidance to openness and from alone to together.

Almost \$700,000 in grants went to local providers, including CSUMB for a feasibility study to assess the need and capacity for Palliative Care curriculum for this region. We supported outreach positions and collaboratives such as Juntos con Esperanza to improve services in South County. Because we believe what brings us together are intimate experiences of life, love, and loss, we're bringing StoryCorps to our community to capture your stories and guide us in the art of listening.

It is because of your generosity, that we can do all of this. Thank you. You make this work possible for our community; Hospice Giving Foundation makes this work happen for the people you love.

With Gratitude,

2018 - 2019 Board

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### **FINANCIALS**

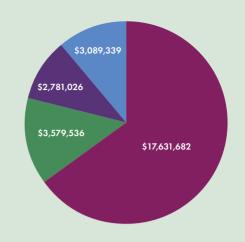
### Hospice Giving Foundation Financial Report Fiscal Year Ended June 30, 2019

#### **Restricted and Unrestricted Gifts:**

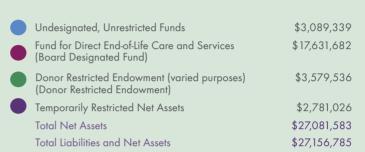
Individual/Corporate Donations and Pledges	\$251,723
Special Event Gross Income	\$337,220
Bequests	\$3,692,989
Other Income	\$25,215
Net assets released from restrictions	\$186,294
Total Operating Support and Revenue	\$4,493,441

#### **Operating Expenses**:

Operaning Expenses.	
Grants Expense	\$28,142
Community Education and Outreach	\$161,224
General and Administrative	\$368,537
Bequest Management	\$10,532
Fund Development	\$491,468
Community Engagement	\$14,754
Total Operating Expenses	\$1,817,515



#### Net Assets as of June 30, 2019



Financial report is prepared in compliance with Generally Accepted Accounting Principles, including for 2018-19, the new requirement to present operational costs as 'Functional Expenses'. Therefore, categories differ from prior years' reports. For questions please contact Siobhan M. Greene, President/ CEO at (831) 333-9023. The complete audited Financial Statement and IRS Form 990 are available on our website: hospicegiving.org/about.

#### **Westland-Hermann Legacy Society**

The Westland-Hermann Legacy Society honors those individuals who have chosen to provide support by naming Hospice Giving Foundation in their estate plans. Members of the Society have committed to creating a lasting impact through bequests and life income gifts. The Society is named in honor of Helen Westland and Sarah T. Hermann, two dedicated women whose leadership and extraordinary generosity helped make the work of HG Foundation possible.

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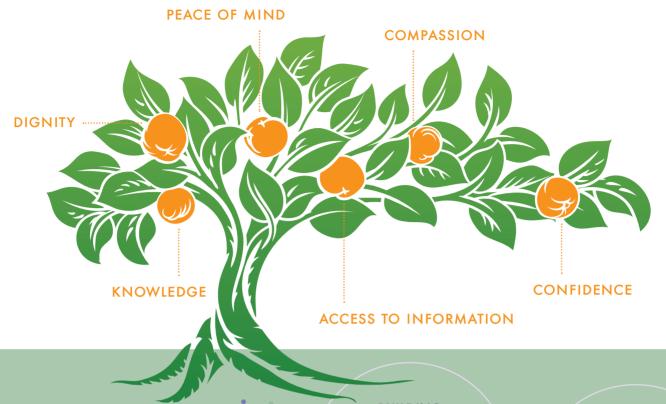
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Staying true to our roots and mission, the benefits to our community have blossomed with the launch of HOPEGives.



# HOPE Gives

### BUILDING COMMUNITY

1,037 DONORS AND 92 VOLUNTEERS

celebrating and supporting end-of-life care and building the community through action

### KNOWLEDGE IS POWER

FOR OVER 1,000 ATTENDEES

offering information and preparing for the future through workshops and educational programs

#### GRANTS AWARDED

IN 2019: \$690,000

supporting providers of care for end of life or serious illness

### PREPARATION IS KEY

**OVER 2,500 DOWNLOADS** 

with increased access to tools and guides, peace of mind is only a click away

### COLLABORATIVE INITIATIVES

JUNTOS CON ESPERANZA + MONTEREY COUNTY PALLIATIVE CARE COLLABORATIVE

> like-minded teams fostering the expansion of services and best practices

### JOIN THE MOVEMENT

Join our movement, HOPEGives, and be a part of our quest to make conversations about end of life easier and more approachable. HOPEGives helps individuals and families experience peace of mind and confidence through advance planning and compassionate end-of-life care.

You have helped us accomplish so much. Here are some ways you can continue to make a meaningful difference and see the impact of your support. Thank you!



LEARN MORE: hospicegiving.org/hopegives



TAKE THE PLEDGE: hospicegiving.org



RESOURCES: hospicegiving.org/resources

## THANK YOU TO OUR DONORS

#### **2019 DONORS**

Thank you to all our donors who made a gift between January 1, 2019 and December 31, 2019. We appreciate your generosity and support. The names in bold are members of the Silver Society: individuals and businesses who have made annual donations for 10 consecutive years or more.

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Dedicated volunteers help to make our work happen year-round. Pictured here, Rosemarie and Kathy Russo, longtime volunteers, supporters and friends. For a full list of 2019 volunteers, please visit hospicegiving.org/2019AnnualReport.





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We are here for the community because you are here for us. Your gifts to HG Foundation touch all of Monterey and San Benito Counties through community education, free resources and inclusive grant funding for direct care providers.

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