Form **990**

A For the 2018 calendar year, or tax year beginning

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

► Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

, 2018, and ending

Open to Public Inspection

Α	For the 2	2018 calen	dar year, or tax	year beginni	ing 7/	'01	, 20	118, and	d ending	g 6/	30		, 2019		
В	Check if ap	plicable:	С								D Empl	oyer iden	tification nur	nber	
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I	Tax-exer	npt status:	X 501(c)(3)	501(c) () ▼ ((insert no.)	4947(a)(1) or	527			(,		
J	Websit	te: ► WW	W.HOSPICE	JVING.OF	RG					H(c) Group	exemption	number •	•		
K	Form of o	organization:	X Corporation	1 1	Association	Other ►		L Year	of formation				legal domicile	e: CA	
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Ъ		END-OF-LIFE CARE FOR INDIVIDUALS AND THEIR LOVED ONES.													
e.	3 Ch	END-OF-LIFE CARE FOR INDIVIDUALS AND THEIR LOVED ONES. Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets.													
é	2 Ch 3 Nu		oting members of										sseis.		21
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Ę,			e (Part VIII, colu											359,	
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			imilar amounts								3,371,		٥,	064,2	
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		•	ts paid to or for members (Part IX, column (A), line 4)												
Ø	15 Sa		er compensatior								709,			635,	<u> 424.</u>
Expenses	16a Pro	Professional fundraising fees (Part IX, column (A), line 11e)													
þe	b To	tal fundrais	sing expenses (I	⊃art IX. colur	mn (D). li	ne 25) ►		439	315.						
ŭ	17 Otl		ses (Part IX, col								391,	201		112	120
			es. Add lines 13										1	443,4	
					•			•			1,900,			849,8	
		venue less	s expenses. Sub	tract line 18	irom ime	12				_	1,471,			214,	
s or	- T		(D 1) () () ()							- 3	ng of Curre			of Yea	
Net Assets Fund Balanc	20 To		(Part X, line 16)							. 22	2,756,		27,	156,	
t Age	21 To	tai liabilitie	es (Part X, line 2	.(6)						٠	103,	532.		75,2	202.
žΞ	22 Ne	t assets or	fund balances.	Subtract line	e 21 from	line 20				. 22	2,653,	090.	27,	081,	583.
Pa	rt II	Signatur	e Block												
		of perjury, I de	eclare that I have exa arer (other than office	mined this return	, including a	ccompanying s	chedules and s	tatement	ts, and to t	he best of r	ny knowledo	e and bel	ief, it is true,	correct, a	ind
com	plete. Declar	ration of prepa	arer (other than office	r) is based on all	information	of which prepa	rer has any kno	owledge.							
Sig	n	Signatu	ire of officer							D	ate				
He	re	DAV	ID GLICKMA	N						TREA	SURER				
	-		print name and title	14						11(11/1	БОППП				
		Print/Type r	oreparer's name	T F	Preparer's si	gnature		Da	ate		Check	if	PTIN		
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rre	eparer	Firm's name		•		ACCOUNT		UNSU.	тттиС	r	-		1000-	- <i>C</i>	
US	e Only	Firm's addre	Firm's address 1188 PADRE DRIVE, SUITE 101						Firm's EIN > 20-1939256						
			SALINA								Phone no.	831	-759-6		
May	the IRS	discuss th	nis return with th	e preparer s	hown abo	ove? (see in	structions)						. X Ye	s	No

Forn	n 990 (2018) HOSPIC	E GIVING FO	UNDATION	94-240463	14 Page 2
Pai			ice Accomplishments		
			sponse or note to any line in this Part III		X
1	Briefly describe the orga	anization's missior	1:		
	SEE SCHEDULE O				
2	Did the organization under	ertake any significar	t program services during the year which were	not listed on the prior	
	Form 990 or 990-EZ?				Yes X No
	If "Yes," describe these no	ew services on Sch	edule O.		
3	Did the organization cea	ase conducting, or	make significant changes in how it conduct	ts, any program services?	Yes X No
	If "Yes," describe these ch	hanges on Schedule	e O.	Ш	
4	Describe the organization	on's program servi	ce accomplishments for each of its three la	rgest program services, as measure	ed by expenses.
	Section 501(c)(3) and 50	01(c)(4) organizat	ions are required to report the amount of gr	rants and allocations to others, the	total expenses,
	and revenue, if any, for	each program ser	vice reported.		
4 a	a (Code:) (Ex	xpenses \$	960,366. including grants of \$	771,000.)(Revenue \$	25,215.
	HOSPICE GIVING	FOUNDATION	STAYS ABREAST OF CURRENT LO	OCAL NEEDS AS WELL AS I	OOKS AT
	TRENDS THAT WII	LL IMPACT FU	TURE DEMANDS FOR END-OF-LIF	E CARE. IN THIS REPORT	' YEAR,
	THIRTEEN AGENCI	IES RECEIVED	GRANT FUNDING TO PROVIDE A	A SCOPE OF SERVICES IN	OUR
	COMMUNITY.				
				. – – – – – – – – – – – .	
				. – – – – – – – – – – – .	
				. – – – – – – – – – – – .	
41	b (Code:) (Ex	xpenses \$	including grants of \$) (Revenue \$)
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4 0	c (Code:) (Ex	xpenses \$	including grants of \$) (Revenue \$)
				- = = 	
	1 Other pregram comit	(Deceribe in C-1-	dula O X		
4 (d Other program services) (Davianus - C	
	(Expenses \$		ncluding grants of \$) (Revenue \$)
4 6	e Total program service e:	xpenses ►	960,366.		

Form 990 (2018) HOSPICE GIVING FOUNDATION Part IV Checklist of Required Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Χ	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10	Χ	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a	Х	
t	Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b		Х
(: Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.	11 c		Х
C	I Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.	11 d	Х	
6	Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e	Χ	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
t	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
ŀ	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV</i>	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions).	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II.	21	Х	

Page 4

ı u	One chist of required Schedules (continued)			
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22	Yes	No X
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete</i>		v	
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a.	23 24a	Х	Х
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i>	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If 'Yes,' complete Schedule L, Part II.	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III.	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
	a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		Х
	b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i> .	28b		Х
	c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N. Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34		Х
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		Х
38	Note. All Form 990 filers are required to complete Schedule O.	38	Х	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			. 🔲
			Yes	No
	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.1 a15b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.1 b0			
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming	4	V	
BA	(gambling) winnings to prize winners?	1 c	990 ((2018)
_,,,,		. 5/11		,-)

If 'Yes,' complete Form 4720, Schedule O.

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Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V No Yes 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return..... Χ **b** If at least one is reported on line 2a, did the organization file all required federal employment tax returns?... 2 b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Χ 3 a Did the organization have unrelated business gross income of \$1,000 or more during the year?...... 3 a **b** If 'Yes,' has it filed a Form 990-T for this year? *If 'No' to line 3b, provide an explanation in Schedule 0*..... 3 b 4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? Χ 4 a **b** If 'Yes,' enter the name of the foreign country: **b** See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). Χ 5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5 a X **b** Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?..... 5 b c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?..... 5 c 6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Χ 6 a b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?.... 6 h Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?.... Χ 7 a **b** If 'Yes,' did the organization notify the donor of the value of the goods or services provided? 7 b Χ c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Χ 7 c d If 'Yes,' indicate the number of Forms 8282 filed during the year..... Χ e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?. 7 e X f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?...... 7 f g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?..... 7 g h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?.... 7 h Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring Χ organization have excess business holdings at any time during the year?..... 8 9 Sponsoring organizations maintaining donor advised funds. 9 a **b** Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?..... 9 b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12...... **b** Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities. 10b 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders..... **b** Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)..... 11 b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12 a **b** If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year...... 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13 a Note. See the instructions for additional information the organization must report on Schedule O. **b** Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans..... 14a Did the organization receive any payments for indoor tanning services during the tax year?..... Χ 14a **b** If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O. 14b 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or Χ excess parachute payment(s) during the year?..... 15 If 'Yes.' see instructions and file Form 4720. Schedule N. Χ 16 16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income?

Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for

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Page 6

a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year..... 21 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. **b** Enter the number of voting members included in line 1a, above, who are independent ... 21 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 Χ Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?.... Χ 4 X Did the organization become aware during the year of a significant diversion of the organization's assets?.... 5 Did the organization have members or stockholders?..... Χ 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?..... 7 a Χ **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... Χ 7 b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?..... Χ 8 a X **b** Each committee with authority to act on behalf of the governing body?..... 8 b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O..... 9 **Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code. Yes No 10 a Did the organization have local chapters, branches, or affiliates?..... 10 a Χ b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O Χ 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13...... 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise Χ 12b to conflicts?..... c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Χ Schedule O how this was done 12 c 13 Did the organization have a written whistleblower policy?..... 13 Χ Χ **14** Did the organization have a written document retention and destruction policy?..... 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Χ a The organization's CEO, Executive Director, or top management official...... 15 a **b** Other officers or key employees of the organization... SEE .SCHEDULE .O..... 15 b X If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?..... Χ 16 a **b** If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?. 16 b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to 19 the public during the tax year. SEE SCHEDULE O State the name, address, and telephone number of the person who possesses the organization's books and records HOSPICE GIVING FOUNDATION 80 GARDEN RD STE 201 MONTEREY CA 93940 831-333-9023

Form 990 (2018) HOSPICE GIVING FOUNDATION

94-2404634

age **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

	Check this box if neither the organi	zation nor any related	organization compensated a	any current officer.	director, or trustee.

				(C))					
(A) Name and Title			Position (do not check more than one box, unless person is both an officer and a director/trustee)				on	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F) Estimated amount of other compensation
	week (list any hours for related organiza- tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	(W-2/1099-MISC)	from the organization and related organizations
(1) BILL TEBBE	5									_
CHAIR	0	X		Χ				0.	0.	0.
(2) SARAH HILLS	2									
VICE CHAIR	0	X		Χ				0.	0.	0.
(3) WENDY FRANSCIONI	3	.,		3.7				0	0	0
TREASURER	0	X	\vdash	Χ	\vdash			0.	0.	0.
	$-\frac{2}{0}$	Х		Х				0.	0.	0.
(5) LAUREL KRZEMINSKI	2	Λ		Λ				0.	0.	<u> </u>
DIRECTOR	$-\frac{2}{0}$	Х						0.	0.	0.
(6) JAMES BOOTH	2	71						0.	0.	<u></u>
DIRECTOR	<u> </u>	Х						0.	0.	0.
(7) MARY KAY ACQUAZZINO BASHAM	2									
DIRECTOR	0	Χ						0.	0.	0.
(8) WAYNE CHAPMAN	2									
DIRECTOR	0	X						0.	0.	0.
(9) CATHERINE HAMBLEY	2									
DIRECTOR	0	X						0.	0.	0.
(10) JEAN DUFF	2									
DIRECTOR	0	X						0.	0.	0.
(11) CAMMIE BRODIE	2	١,,						•	•	•
DIRECTOR	0	X	\vdash		\vdash			0.	0.	0.
(12) KIM DIBENEDETTO DIRECTOR	$-\frac{2}{0}$	Х						0.	0.	0
(13) BARBARA COLLINS	2	Λ	\vdash		$\vdash \vdash$			0.	0.	0.
DIRECTOR	$-\frac{2}{0}$	Х						0.	0.	0.
(14) DAVID GLICKMAN	2	71	H		\sqcap			J.	0.	<u> </u>
DIRECTOR		Х						0.	0.	0.
		1						<u> </u>	<u>``.</u>	<u> </u>

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Part VII Section A. Officers, Directors, Tru		Key	Еm	_	_	es,	and	d Highest Com	pensated Emp	oyee	S (conti	nued)
	(B)			(C	•							
(A) Name and title	Average hours per	box	not ch , unles cer and	ss pe	erson	is botl	h an	(D) Reportable	(E) Reportable		(F) Estimated	
	week (list any							compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)		ount of otle impensation from the	on
	hours	or director	Institutional trustee	Officer	Key employee	ghes	, mrc	(W-2/1099-WI3C)	(W-2/1099-WI3C)	0	rganizatio and related	on
	related organiza	Scpt State	long	74	mplc	st co	약				rganization	
	- tions below	trus	<u> </u>		yee	mpe						
	dotted line)	ee	stee			Highest compensated employee						
						ā						
(15) HEATHER DOWNS	2							0	0			0
DIRECTOR (16) SHARY FARR	2	X						0.	0.			0.
DIRECTOR	0	X						0.	0.			0.
(17) JOHN LEWIS	2	Λ						0.	0.			
DIRECTOR	0	Х						0.	0.			0.
(18) JEFF JONES	2							0.	0.			
DIRECTOR	0	X						0.	0.			0.
(19) PETER W. LAMPMAN	2	1						<u> </u>				
DIRECTOR	0	Х						0.	0.			0.
(20) JOE MARTELLO	2											
DIRECTOR	0	Χ						0.	0.			0.
(21) CHARLES D. WINSTON	2											
MEMBER AT LARGE	0	Х						0.	0.			0.
(22) SIOBHAN M. GREENE	40											
PRESIDENT & CEO	0			Χ				150,894.	0.		22,7	<u>765.</u>
(23) DEBORAH HOWITT	40											
DIR. PHILANTHROPY	0					Χ		130,208.	0.		6,5	511.
(24)												
(25)												
		1										
1 b Sub-total							>	281,102.	0.		29.2	276.
c Total from continuation sheets to Part VII, Section	on A						>	0.	0.			0.
d Total (add lines 1b and 1c)							>	281,102.	0.		29,2	
2 Total number of individuals (including but not limited	to those I	isted	abov	e) v	who	recei	ved	more than \$100,00	0 of reportable comp	ensati		
from the organization > 2												
											Yes	No
3 Did the organization list any former officer, direct	tor, or tru	stee,	key	em	ploy	/ee,	or h	nighest compensat	ted employee			
on line 1a? If 'Yes,' compléte Schedule J for suc	h individu	ıal								. 3		X
4 For any individual listed on line 1a, is the sum of	reportab	le co	mpei	nsa	tion	and	oth	er compensation	from			
the organization and related organizations greate such individual										. 4	Х	
5 Did any person listed on line 1a receive or accrue	e comper	satio	n fro	om a	anv	unre	late	ed organization or	individual			
for services rendered to the organization? If 'Yes	s,' comple	te So	chedi	ule	J fo	r suc	ch p	erson		. 5		X
Section B. Independent Contractors 1 Complete this table for your five highest compense.	catad ind	onon	dont	001	atro	otoro	tho	t received more th	non \$100 000 of			
compensation from the organization. Report compen	sation for	the c	alend	dar y	year	endi	ng v	vith or within the or	ganization's tax year			
(A) Name and business addi								(B)		_	(C)	
Name and business addi	ress							Description (of services	Comp	èrisatio)n
2. Total number of independent contractors (in-the line to	urt not live	itod t	0 +1	oc '	ioto -	ا ماء	1161	who received as	thon			
2 Total number of independent contractors (including b \$100,000 of compensation from the organization		nea t	บ เก๋ง:	se I	istec	abo	ve)	wno received more	uidfi			
φτου,σου οι compensation from the organization	· U											

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Гаг		Check if Schedule O contains a response or note to any	y line in this Part V	III		
			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	b c d	Federated campaigns				
ontrik nd Ot	_	Noncash contributions included in lines 1a-1f: \$ 85,870.				
	h	Total. Add lines 1a-1f ▶ Business Code	4,721,755.			
Program Service Revenue	_	OUTREACH/SEMINAR INCOME 624100	25,215.	25,215.		
ce R(b c					
šervi	d					
am S	е					
rogr		All other program service revenue	25,215.			
ш.	3	Investment income (including dividends, interest and				
	4	other similar amounts) Income from investment of tax-exempt bond proceeds.	597,531.	597,531.		
	5	Royalties				
		(i) Real (ii) Personal				
		Gross rents Less: rental expenses				
		Rental income or (loss)				
	d	Net rental income or (loss) ▶				
	7 a	Gross amount from sales of assets other than inventory (i) Securities (ii) Other 6,511,442.				
	b	Less: cost or other basis and sales expenses 6,749,191.				
		Gain or (loss)237,749.				
	_	Net gain or (loss) ▶	-237,749.	-237,749.		
Other Revenue	8 a	Gross income from fundraising events (not including \$ 302,252. of contributions reported on line 1c).				
r Re		See Part IV, line 18 a 110,990.				
the		Less: direct expenses b 163,309. Net income or (loss) from fundraising events	-52,319.			
0		Gross income from gaming activities. See Part IV, line 19 a 9,850.				
	b	Less: direct expenses b				
		Net income or (loss) from gaming activities ▶	9,850.	9,850.		
		Gross sales of inventory, less returns and allowances				
		Net income or (loss) from sales of inventory				
		Miscellaneous Revenue Business Code				
	11 a b					
	C					
		All other revenue				
		Total. Add lines 11a-11d	F 064 202	204 047		2
	14	Total revenue: Gee instructions	5,064,283.	394,847.	0.	0.

Part IX Statement of Functional Expenses

	Check if Schedule O contains a response or note to any line in this Part IX										
Do i 6b,	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses						
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	771,000.	771,000.								
2	Grants and other assistance to domestic individuals. See Part IV, line 22	,	,								
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16										
4	Benefits paid to or for members										
5	Compensation of current officers, directors, trustees, and key employees	167,463.	0.	153,509.	13,954.						
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.						
7	Other salaries and wages	362,178.	106,830.	59,591.	195,757.						
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	302/170.	100,030.	33,031.	1937131.						
9	Other employee benefits	66,021.	7,238.	32,666.	26,117.						
10	Payroll taxes	39,762.	8,458.	14,608.	16,696.						
11	Fees for services (non-employees):										
a	Management										
ŀ	Legal										
(: Accounting										
(I Lobbying										
•	Professional fundraising services. See Part IV, line 17										
f	Investment management fees	81,644.		81,644.							
g	Other. (If line 11g amount exceeds 10% of line 25, column	58,828.	1 570		9,659.						
12	(A) amount, list line 11g expenses on Schedule 0.) Advertising and promotion		1,570. 18,624.	47,599.							
13	Office expenses	42,308.		5,339.	18,345.						
	Information technology	17,580.	2,997.	8,915.	5,668.						
14 15	Royalties	97,655.	4,925.	9,099.	83,631.						
16	Occupancy	EO 466	22 722	11 060	14 066						
17	Travel.	50,466.	23,732.	11,868.	14,866.						
		8,505.	2,213.	4,839.	1,453.						
18	Payments of travel or entertainment expenses for any federal, state, or local public officials										
19	Conferences, conventions, and meetings	4,699.	3,744.	205.	750.						
20	Interest				<u> </u>						
21	Payments to affiliates										
22	Depreciation, depletion, and amortization	6,514.		6,514.							
23	Insurance										
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)										
ā	POSTAGE AND SHIPPING	21,580.			21,580.						
	ADMINISTRATION	18,235.	3,113.	9,938.	5,184.						
	DEVELOPMENT AND DONOR RELATION	12,623.	182.	180.	12,261.						
	PRINTING AND PUBLICATIONS	11,525.	5,740.	3,667.	2,118.						
	All other expenses	11,276.			11,276.						
25	Total functional expenses. Add lines 1 through 24e	1,849,862.	960,366.	450,181.	439,315.						
26	the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► ☐ if following SOP 98-2 (ASC 958-720).										
RΔΔ					Form 900 (2019)						

Balance Sheet

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Part X Check if Schedule O contains a response or note to any line in this Part X..... Beginning of year End of year 1 Cash — non-interest-bearing. 260,232 1,050,210. Savings and temporary cash investments..... 2 2 Pledges and grants receivable, net..... 3 3 Accounts receivable, net 4 2,056,778. Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.... 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L..... 6 7 Notes and loans receivable, net..... Inventories for sale or use..... 8 Prepaid expenses and deferred charges..... 11,338 9 19,067. 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D..... 10 a 74,175. 10 c **b** Less: accumulated depreciation..... 10b 51,514. 29,175 22,661. Investments – publicly traded securities..... 11 11 20,518,909 21,901,344. 12 Investments – other securities. See Part IV, line 11..... 12 Investments – program-related. See Part IV, line 11...... 13 13 14 14 Intangible assets..... 15 Other assets. See Part IV, line 11..... 1,936,968 15 2,106,725. Total assets. Add lines 1 through 15 (must equal line 34)..... 16 22,756,622. 16 27,156,785. 17 Accounts payable and accrued expenses..... 63,849 17 68,534 18 18 19 19 20 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D..... 21 Liabilitie 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Unsecured notes and loans payable to unrelated third parties..... 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. 25 39,683 25 6,668. Total liabilities. Add lines 17 through 25..... 103,532. 26 75,202. Organizations that follow SFAS 117 (ASC 958), check here > X and complete Balances lines 27 through 29, and lines 33 and 34. Unrestricted net assets..... 27 27 16,631,866. 20,721,021. Temporarily restricted net assets. 28 2,464,688 2,781,026. Fund Permanently restricted net assets..... 29 3,579,536. 29 3,556,536. Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. ö Capital stock or trust principal, or current funds..... 30 30 Paid-in or capital surplus, or land, building, or equipment fund..... 31 31 32 Retained earnings, endowment, accumulated income, or other funds..... 32 33 22,653,090 33 27,081,583. 34 34 22,756,622 27,156,785.

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Form 990 (2018)

Form 990 (2018) HOSPICE GIVING FOUNDATION 94-2404634 Page 12 Part XI Reconciliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI..... Total revenue (must equal Part VIII, column (A), line 12)..... 1 5,064,283. 2 2 Total expenses (must equal Part IX, column (A), line 25)..... 1,849,862 Revenue less expenses. Subtract line 2 from line 1 3 3 3,214,421 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))..... 4 22,653,090. 5 Net unrealized gains (losses) on investments..... 5 1,017,872. 6 Donated services and use of facilities..... 6 7 7 8 8 Other changes in net assets or fund balances (explain in Schedule O). SEE SCHEDULE O 9 9 196,200 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, 10 27,081,583 Part XII | Financial Statements and Reporting Check if Schedule O contains a response or note to any line in this Part XII..... Yes No 1 Accounting method used to prepare the Form 990: X Accrual If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O. Χ 2 a If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis **b** Were the organization's financial statements audited by an independent accountant?..... Χ 2_b If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?..... Χ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. 3 a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Χ Audit Act and OMB Circular A-133?..... 3 a b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits..... 3 b

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Form 990 (2018)

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SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization Employer identification number HOSPICE GIVING FOUNDATION 94-2404634 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 10 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in 12 lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.** Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations **q** Provide the following information about the supported organization(s). (i) Name of supported organization (iii) Type of organization (described on lines 1-10 above (see instructions)) (v) Amount of monetary (iv) Is the organization listed (vi) Amount of other support (see instructions) support (see instructions) in your governing document? No (A) (B) (C) (D) (E) Total

94-2404634

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	3,440,306.	837,946.	828,101.	793,171.	4,721,755.	10,621,279.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4 5	Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)	3,440,306.	837,946.	828,101.	793,171.	4,721,755.	3,972,877.
6	Public support. Subtract line 5 from line 4						6,648,402.
Sec	tion B. Total Support						
	ndar year (or fiscal year nning in) ►	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	3,440,306.	837,946.	828,101.	793,171.	4,721,755.	10,621,279.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	741,106.	857,780.	657,937.	518,328.	597,531.	3,372,682.
9	Net income from unrelated business activities, whether or not the business is regularly carried on	3,000.	4,800.	5,150.	6,300.	9,850.	29,100.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).						0.
	Total support. Add lines 7 through 10						14,023,061.
12	Gross receipts from related activ	vities, etc. (see ins	structions)				39,913.
13	First five years. If the Form 990 is organization, check this box and						▶ □
Sec	tion C. Computation of Pu	blic Support P	ercentage				
14	Public support percentage for 20						47.41%
15	Public support percentage from						33.86%
	33-1/3% support test—2018. If t and stop here. The organization	qualifies as a pub	olicly supported or	ganization			► <u>X</u>
b	33-1/3% support test—2017. If the and stop here. The organization	ne organization did qualifies as a pul	I not check a box olicly supported or	on line 13 or 16a ganization	, and line 15 is 3	3-1/3% or more, o	check this box
17a	10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts	meets the 'facts-a	ind-circumstances	' test, check this	box and stop her	re. Explain in Par	t VI how
	10%-facts-and-circumstances to or more, and if the organization organization meets the 'facts-and the control of the control o	meets the 'facts-a d-circumstances' t	ind-circumstances est. The organiza	' test, check this tion qualifies as a	box and stop he a publicly support	re. Explain in Parted organization.	t VI how the▶
18	Private foundation. If the organi	zation did not che	ck a box on line 1	з, 16a, 16b, 17a,	or 1/b, check th	is box and see in:	structions

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Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support		product complete :	<u> </u>						
	dar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total			
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	(2) 2011	(5) 2515	(4) =	(4) 2517	(6) 2010	(7 10 ca.			
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.									
3	Gross receipts from activities that are not an unrelated trade or business under section 513.									
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.									
5	The value of services or facilities furnished by a governmental unit to the organization without charge									
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons									
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.									
С	Add lines 7a and 7b									
8	Public support. (Subtract line 7c from line 6.)									
	tion B. Total Support		1 1		T					
	dar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total			
	Amounts from line 6									
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b									
_	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on									
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)									
	Total support. (Add lines 9, 10c, 11, and 12.)									
	First five years. If the Form 990 organization, check this box and	stop here								
	tion C. Computation of Pul									
	Public support percentage for 20	•			•		%			
	Public support percentage from 2						%			
Sec	tion D. Computation of Inv					<u> </u>				
17		•	• • •	-			%			
	Investment income percentage for					<u> </u>	%			
		this box and sto	p here. The organ	ization qualifies a	as a publicly supp	orted organization	▶ ∐			
	is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization									

Page 4

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	1. 5 5		Yes	No
			162	NO
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was	2		
	described in section 509(a)(1) or (2).	2		
3а	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization made the determination.	3b		
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.	3c		
4a	Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below.	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If 'Yes,' provide detail in Part VI.</i>	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ).	8		
9а	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI .	9a		
b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in Part VI .	9b		
С	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI .	9с		
0 a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations)? If 'Yes,'			
	answer 10b below.	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b		

Pa	rt iv Supporting Organizations (Continued)	 -		
11	Has the organization accepted a gift or contribution from any of the following persons?		Yes	No
	a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the			
	governing body of a supported organization?	11a		
	b A family member of a person described in (a) above?	11b		
	c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		
Sec	ction B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	2		
Sec	ction C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Sec	ction D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard.	3		
Sec	ction E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
	The organization satisfied the Activities Test. Complete line 2 below.			
	b The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>			
	c The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in	ıstruci	tions).	
2	Activities Test. Answer (a) and (b) below.	Ī	Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part Vi identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	За		
	b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	anizat	ions	
1	Check here if the organization satisfied the Integral Part Test as a qualifying trus instructions. All other Type III non-functionally integrated supporting organization	t on No	ov. 20, 1970 (explain in t complete Sections A	n Part VI). See through E.
Sec	tion A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
_ 7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
	Average monthly value of securities	1a		
I	Average monthly cash balances	1b		
(Fair market value of other non-exempt-use assets	1c		
	Total (add lines 1a, 1b, and 1c)	1d		
•	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C — Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally inte	egrated	Type III supporting or	ganization

BAA Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018 HOSPICE GIVING FOUNDATION

94-2404634

Page 7

Par	t V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)	
Sec	tion D — Distributions	Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	
4	Amounts paid to acquire exempt-use assets	
5	Qualified set-aside amounts (prior IRS approval required)	
6	Other distributions (describe in Part VI). See instructions.	
7	Total annual distributions. Add lines 1 through 6.	
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9	Distributable amount for 2018 from Section C, line 6	
10	Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required — explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			
RΛΛ		Schodulo A (Eo	rm 990 or 990 E7) 2019

BAA

Schedule A (Form 990 or 990-EZ) 2018

Schedule A (Form 990 or 990-EZ) 2018

HOSPICE GIVING FOUNDATION

94-2404634

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) Part VI

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

PUBLIC DISCLOSURE COPY

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2018

Employer identification number

HOSPICE GIVING FOUNDATION		94-2404634
Organization type (check one):		
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)(3) (enter number) organization	
	4947(a)(1) nonexempt charitable trust not treated as a	private foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a priv	rate foundation
	501(c)(3) taxable private foundation	
Check if your organization is covered by the Gene	al Rule or a Special Rule.	
Note: Only a section 501(c)(7), (8), or (10) o	ganization can check boxes for both the General Rule and a S	Special Rule. See instructions.
General Rule		
	Z, or 990-PF that received, during the year, contributions total	
property) from any one contributor. Comp	ete Parts I and II. See instructions for determining a contribu	itor's total contributions.
Special Rules		
X For an organization described in section	01(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% supp	port test of the regulations
received from any one contributor, during	, that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, the year, total contributions of the greater of (1) \$5,000; or (2)	I6a, or I6b, and that 2) 2% of the amount on (i)
Form 990, Part VIII, line 1h; or (ii) Form	the year, total contributions of the greater of (1) \$5,000; or (2) 90-EZ, line 1. Complete Parts I and II.	,
For an organization described in section	01(c)(7) (8) or (10) filing Form 990 or 990 F7 that received	from any one contributor
during the year, total contributions of mo	01(c)(7), (8), or (10) filing Form 990 or 990-EZ that received a than \$1,000 <i>exclusively</i> for religious, charitable, scientific, li	iterary, or educational
purposes, or for the prevention of cruelty contributor name and address), II, and III	to children or animals. Complete Parts I (entering 'N/A' in col	umn (b) instead of the
	01(c)(7), (8), or (10) filing Form 990 or 990-EZ that received	
	or religious, charitable, etc., purposes, but no such contributi the total contributions that were received during the year for	
charitable, etc., purpose. Don't complete	any of the parts unless the General Rule applies to this organ	nization because
it received nonexclusively religious, chari-	able, etc., contributions totaling \$5,000 or more during the ye	ar▶ Ş
Caution: An organization that isn't covered by 990-PE), but it must answer 'No' on Part IV	the General Rule and/or the Special Rules doesn't file Schedine 2, of its Form 990; or check the box on line H of its Form	Jule B (Form 990, 990-EZ, or
Part I, line 2, to certify that it doesn't meet the	e filing requirements of Schedule B (Form 990, 990-EZ, or 99	0-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Page 2 Name of organization Employer identification number HOSPICE GIVING FOUNDATION 94-2404634 Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person **Payroll** 800,000. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (c) Total contributions (d) Type of contribution (a) Number Person 2_ **Payroll** 747,893. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (a) Number (c) Total (d) Type of contribution contributions Person 3_ **Payroll** 372,952. Noncash (Complete Part II for noncash contributions.) (b) Name, address, and ZIP + 4 (d) Type of contribution (a) Number (c) Total contributions Person **Payroll** Noncash (Complete Part II for noncash contributions.) (d) Type of contribution (c) Total (a) (b) Number Name, address, and ZIP + 4 contributions Person **Payroll** Noncash (Complete Part II for noncash contributions.) (d) Type of contribution (a) Number (c) Total (b) Name, address, and ZIP + 4

contributions Person **Payroll** Noncash (Complete Part II for noncash contributions.) Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Page 3

Name of organization Employer identification number HOSPICE GIVING FOUNDATION 94-2404634

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional sp	pace is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	N/A		
	<u> </u>		
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		-	
		 \$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		-	
		\$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	L		
		\$ 	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		ŝ	
		`	
BAA	Scho	edule B (Form 990, 990-E	Z, or 990-PF) (2018

TEEA0703L 09/20/18

	(Form 990, 990-EZ, or 990-PF) (2018)		1 1 Page 4
Name of organi HOSPICE	ization GIVING FOUNDATION		Employer identification number $94-2404634$
	Exclusively religious, charitable, etc or (10) that total more than \$1,000 for th the following line entry. For organizations co contributions of \$1,000 or less for the year. (Use duplicate copies of Part III if additional s	e year from any one contribu mpleting Part III, enter the total Enter this information once. See	of exclusively religious, charitable, etc.,
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	N/A		
	Transferee's name, address	(e) Transfer of gift s, and ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address	(e) Transfer of gift	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address	(e) Transfer of gift s, and ZIP + 4	Relationship of transferor to transferee
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	Transferee's name, address	(e) Transfer of gift s, and ZIP + 4	Relationship of transferor to transferee

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service Name of the organization

Open to Public Inspection
Employer identification number

OMB No. 1545-0047

	HOSPICE GIVING FOUNDATION				94-2404634	
Par	t Organizations Maintaining Donor	Advised Funds or Otl	ner Similar Funds	or Ac		
	Complete if the organization answ		· · · · · · · · · · · · · · · · · · ·			
		(a) Donor advised	funds	(b) F	funds and other accounts	
1	Total number at end of year					
2	Aggregate value of contributions to (during year).					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and dono are the organization's property, subject to the organization					
6	Did the organization inform all grantees, donors for charitable purposes and not for the benefit cimpermissible private benefit?	of the donor or donor adviso	r, or for any other pur	pose co	nferring	
Par	t II Conservation Easements.					
	Complete if the organization answ	ered 'Yes' on Form 99	0, Part IV, line 7.			
1	Purpose(s) of conservation easements held by the	the organization (check all t	hat apply).			
	Preservation of land for public use (e.g., red	creation or education)	Preservation of a	historica	lly important land area	
	Protection of natural habitat		Preservation of a	certified	historic structure	
	Preservation of open space					
2	Complete lines 2a through 2d if the organization he	ld a qualified conservation co	ntribution in the form of	a conser	vation easement on the	
	last day of the tax year.		Г		Held at the End of the Tax Yea	
	a Total number of conservation easements			2 a	neid at the End of the Tax Tea	
	Total acreage restricted by conservation easem		<u> </u> -	2 b		
	Number of conservation easements on a certifie		-	2 c		
	d Number of conservation easements included in		· ·			
•	structure listed in the National Register	(c) acquired after 7725/00, 8		2 d		
3	Number of conservation easements modified, transftax year ►	ferred, released, extinguished	, or terminated by the o	rganizati	on during the	
4	Number of states where property subject to conserv	vation easement is located >				
5	Does the organization have a written policy regard and enforcement of the conservation easements	arding the periodic monitoring it holds?	ng, inspection, handlir	ng of vio	lations, Yes No	
6	Staff and volunteer hours devoted to monitoring, ins	specting, handling of violation	s, and enforcing conser	vation ea	sements during the year	
7	Amount of expenses incurred in monitoring, inspect ▶\$	ting, handling of violations, ar	nd enforcing conservation	n easem	ents during the year	
8	Does each conservation easement reported on and section 170(h)(4)(B)(ii)?	line 2(d) above satisfy the r	equirements of section	n 170(h)	(4)(B)(i) Yes No	
9	In Part XIII, describe how the organization reports of include, if applicable, the text of the footnote to	conservation easements in its the organization's financial	revenue and expense s statements that desc	tatement ribes the	a, and balance sheet, and e organization's accounting for	
Da	conservation easements. t III Organizations Maintaining Collec	tions of Art Historica	Treasures or Ot	hor Sir	nilar Accets	
Par	Complete if the organization answ	ered 'Yes' on Form 99	0, Part IV, line 8.		illiai Assets.	
1 a	a If the organization elected, as permitted under sart, historical treasures, or other similar assets held in Part XIII, the text of the footnote to its finance	I for public exhibition, educati	on, or research in furthe	stateme erance of	nt and balance sheet works of public service, provide,	
I	o If the organization elected, as permitted under shistorical treasures, or other similar assets held for following amounts relating to these items:	public exhibition, education, of	or research in furtheran	ce of pub	lic service, provide the	
	(i) Revenue included on Form 990, Part VIII, lin					
	(ii) Assets included in Form 990, Part X					
	If the organization received or held works of art, his amounts required to be reported under SFAS 1	16 (ASC 958) relating to the	se items:			
	a Revenue included on Form 990, Part VIII, line 1.					
- 1	Assets included in Form 990 Part X				►Ś	

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Page 2

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3 Using the organization's acquisition items (check all that apply):	, accession, and other	records, check any o	f the following that are	a significant use of its o	ollection	1	
a Public exhibition		d Loan or e	xchange programs				
b Scholarly research		e Other	g. p g				
c Preservation for future gener	ations	•					
4 Provide a description of the organiz		explain how they furt	ther the organization's e	exempt purpose in			
Part XIII.During the year, did the organiza to be sold to raise funds rather the	tion solicit or receive	donations of art, hi	storical treasures, or o	other similar assets	Yes	Γ	No
Part IV Escrow and Custodia) Par	
line 9, or reported an	amount on Form	990. Part X. line	21.	vered res offror	111 550), i ai	tıv,
· · · · · · · · · · · · · · · · · · ·							
1 a Is the organization an agent, trus on Form 990, Part X?	stee, custodian or oth	er intermediary for	contributions or other	assets not included	Yes	Г	No
b If 'Yes,' explain the arrangement						L	
bit res, explain the arrangement	III Fait Aili ailu coili	piete the following t	abic.		Amount		
- Designing belongs					Amount		
c Beginning balance							
d Additions during the year							
e Distributions during the year							
f Ending balance				. 1f			
2 a Did the organization include an a				- L	Yes		No
b If 'Yes,' explain the arrangement	in Part XIII. Check h	ere if the explanation	on has been provided	on Part XIII			
Part V Endowment Funds. C	omplete if the org	ganization answ	<u>ered 'Yes' on Forr</u>	<u>n 990, Part IV, lin</u>	e 10.		
	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) F	our years	s back
1 a Beginning of year balance	20,443,920.	10,215,186	. 16,517,432.	17,469,100.	17,	178,	582.
b Contributions	942,951.	10,259,211	. 20,029.	2,000.	1,	027,	890.
c Net investment earnings, gains,							
and losses	1,284,057.	1,061,743	. 1,768,074.	-176,121.		-10,	563.
d Grants or scholarships			7,802,558.	455,463.		453.	177.
e Other expenditures for facilities				100, 1001		1007	
and programs	871,000.	1,092,220	. 183,762.	216,977.		169,	054.
f Administrative expenses			104,029.	105,107.		104,	578.
g End of year balance	21,799,928.	20,443,920	. 10,215,186.	16,517,432.	17,	469,	100.
2 Provide the estimated percentage	e of the current year	end balance (line 1	g, column (a)) held as	:			
a Board designated or quasi-endowm	ent ► 81	.00%					
b Permanent endowment ►	16.00%						
c Temporarily restricted endowmer		0 %					
The percentages on lines 2a, 2b, ar		_					
3a Are there endowment funds not in to organization by:	he possession of the o	rganization that are r	ield and administered fo	or the	Γ	Yes	No
(i) unrelated organizations					3a(i)	100	X
(ii) related organizations					3a(ii)		X
b If 'Yes' on line 3a(ii), are the rela					3b		
4 Describe in Part XIII the intended					SN		
		ation's endowment i	ulius. SEE PARI	YIII			
Part VI Land, Buildings, and		N/	00 D I IV I 1	1 0 5 000		V 1.	10
Complete if the organi	zation answered	'Yes' on Form 9	90, Part IV, line I	Ta. See Form 990), Par	X, III	ne 10.
Description of property	(a) Cost (in	or other basis (vestment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) E	Book va	llue
1 a Land		·	. ,				
b Buildings							
c Leasehold improvements							
d Equipment							
e Other			7/ 175	E1 E1/		2.2	661
Total. Add lines 1a through 1e. (Colum		m 000 Part V ast	74,175.	51,514.			,661.
BAA	ıı (u) must equal For	m 330, Mail X, COIU	пп (D), IIIIe 10С.)	Schedu	do D /E		, 661.
DAA				Schedu	ne V (F(ırın 990	u ZUTŎ

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u /i	-24	11/1	hΚ	/1

Page 3

Part VII Investments – Other Securities. Complete if the organization answered	'Ves' on Form 99	N/A	990 Part Y line 12
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	
(1) Financial derivatives	(B) Book value	(c) motified of variation. Good of one	or your market value
(2) Closely-held equity interests.			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
(l)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.)			
Part VIII Investments — Program Related.		N/A	
Complete if the organization answered			
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ► Part IX Other Assets.			
Complete if the organization answered	'Yes' on Form 990	0, Part IV, line 11d. See Form	990, Part X, line 15.
	cription		(b) Book value
(1) DEPOSIT			3,250.
(2) TRUSTS RECEIVABLE			2,103,475.
(3)			
<u>(4)</u> (5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (E	3) line 15.)		2,106,725.
Part X Other Liabilities.			_
Complete if the organization answered 'Yes' on Fo			5.
(a) Description of liability	(b) Book value		
(1) Federal income taxes	C C C	50	
(2) TRUST & ANNUITY LIABILITY (3)	6,66	08.	
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.)	6,66	58.	
2. Liability for uncertain tax positions. In Part XIII, provide the text of the foo	tnote to the organization's fi	inancial statements that reports the organization	s liability for uncertain

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Ro	eturn.	1
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	5,901,198.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments. 2a 1,017,872.		
b Donated services and use of facilities		
c Recoveries of prior year grants 2c d Other (Describe in Part XIII.) SEE PART XIII 2d 273,639.		
e Add lines 2a through 2d.	2 e	1,291,511.
3 Subtract line 2e from line 1.	3	4,609,687.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b		
b Other (Describe in Part XIII.) SEE PART XIII 4b 372,952.		
c Add lines 4a and 4b.	4 c	454,596.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).		5,064,283.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per	Retur	rn.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1	1,845,657.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a Donated services and use of facilities		
b Prior year adjustments	_	
b Prior year adjustments	-	
b Prior year adjustments 2b c Other losses 2c d Other (Describe in Part XIII.) SEE PART XIII 2d 77,439.	- - -	
b Prior year adjustments 2b c Other losses 2c d Other (Describe in Part XIII.) SEE PART XIII 2d 77,439. e Add lines 2a through 2d.	2 e	77,439.
b Prior year adjustments 2b c Other losses 2c d Other (Describe in Part XIII.) SEE PART XIII 2d 77,439.		77,439. 1,768,218.
b Prior year adjustments 2b c Other losses 2c d Other (Describe in Part XIII.) SEE PART XIII 2d 77,439. e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	2 e	
b Prior year adjustments	2 e	
b Prior year adjustments c Other losses d Other (Describe in Part XIII.) SEE PART XIII e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b. 4 Amounts included on Part XIII.) 4 Dother (Describe in Part XIII.)	2 e 3	1,768,218.
b Prior year adjustments	2 e 3 4 c	

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUND

THE FOUNDATION'S ENDOWMENT CONSISTS OF EIGHT INDIVIDUAL FUNDS, THREE ESTABLISHED FOR GENERAL OPERATING PURPOSES, ONE FOR THE WESTLAND HOUSE AND THE REMAINING ARE FOR PATIENT CARE, COMMUNITY OUTREACH AND EDUCATION, AND ALZHEIMERS.

PART X - FIN 48 FOOTNOTE

BAA

MANAGEMENT HAS CONSIDERED THE FOUNDATION'S TAX POSITIONS AND BELIEVES THAT ALL OF THE POSITIONS TAKEN IN FEDERAL AND STATE TAX RETURNS ARE MORE LIKELY THAN NOT TO BE

SUSTAINED UPON EXAMINATION. THE FOUNDATION'S RETURNS ARE SUBJECT TO INCOME TAX

Schedule D (Form 990) 2018

94-2404634

Page 5

Part XIII | Supplemental Information (continued)

PART X - FIN 48 FOOTNOTE (CONTINUED)

EXAMINATIONS BY THE FEDERAL AND STATE TAX AUTHORITIES, GENERALLY FOR THREE YEARS AND FOUR YEARS, RESPECTIVELY, AFTER THEY ARE FILED.

SCHEDULE D, PART XI, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990

SPECIAL EVENT EXPENSES.....

CHANGE IN VALUE OF SPLIT-INT. AGREEMENTS SPECIAL EVENT EXPENSES. TOT	 \$	196,200. 77,439. 273,639.
SCHEDULE D, PART XI, LINE 4B OTHER REVENUE INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S		
FREEDER TRUST PY RECEIVABLE	\$ \$	372,952. 372,952.
SCHEDULE D, PART XII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S		

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered 'Yes' on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Inspection Name of the organization Employer identification number HOSPICE GIVING FOUNDATION 94-2404634 **Fundraising Activities.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key **b** If 'Yes,' list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (vi) Amount paid to (iii) Did fundraiser (i) Name and address of individual (iv) Gross receipts (or retained by) (ii) Activity (or retained by) or entity (fundraiser) have custody or control of contributions? from activity fundraiser listed in organization column (i) Yes No 1 2 3 5 6 7 9 10 Total. 0. List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

		G (Form 990 or 990-EZ) 2018 HOSPICE Fundraising Events. Complete if t more than \$15,000 of fundraising List events with gross receipts gre	the organization ar event contributions ater than \$5,000.	nswered 'Yes' on Fo s and gross income	on Form 990-EZ,	ine 18, or reported lines 1 and 6b.
R			(a) Event #1 GOLF SCRAMBLE (event type)	(b) Event #2	(c) Other events NONE (total number)	(d) Total events (add column (a) through column (c))
? 	1	Gross receipts	413,242.			413,242
Í	2	Less: Contributions	302,252.			302,252
	3	Gross income (line 1 minus line 2)	110,990.			110,990
	4	Cash prizes				
	5	Noncash prizes				
	6	Rent/facility costs	4,510.			4,510
	7	Food and beverages	34,428.			34,428
	8	Entertainment	14,871.			14,871
	9	Other direct expenses	109,500.			109,500
	10 11	Direct expense summary. Add lines 4 thro Net income summary. Subtract line 10 fro	• , ,			-00,000
rt	t III	Gaming. Complete if the organiza \$15,000 on Form 990-EZ, line 6a.	tion answered 'Yes	s' on Form 990, Par	t IV, line 19, or re	ported more than
			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add column (a) through column (c))
	1	Gross revenue				
	2	Cash prizes				
	3	Noncash prizes				
SES	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes %	Yes 8	Yes %	
	7	Direct expense summary. Add lines 2 thro	ough 5 in column (d)			
	8	Net gaming income summary. Subtract lin	ne 7 from line 1, colum	ın (d)	>	
)	Ente	er the state(s) in which the organization co				

b If 'Yes,' explain:

Sch	edule G (Form 990 or 990-EZ) 2018 HOSPICE GIVING FOUNDATION	94-2404634	Page 3
	Does the organization conduct gaming activities with nonmembers?		s No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed administer charitable gaming?	Ye	es No
13	Indicate the percentage of gaming activity conducted in:		
	a The organization's facility	13а	%
	b An outside facility	13b	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and recor	ds:	_
	Name ►		
	Address ►		
	a Does the organization have a contract with a third party from whom the organization receives gaming reve b If 'Yes,' enter the amount of gaming revenue received by the organization ▶ \$ and of gaming revenue retained by the third party ▶ \$ c If 'Yes,' enter name and address of the third party:		Yes No
	Name ►		
	Address ►		i
16	Gaming manager information:		
	Name ►		
	Gaming manager compensation ► \$		
	Description of services provided ►		
	Director/officer Employee Independent contractor		
	Mandatory distributions:		
	a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes No
	b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent		ies 🔲 ivo
	organization's own exempt activities during the tax year > \$		
Pa	rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, or	olumns (iii) ar	nd (v);
	and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide a information. See instructions.	ny additional	. , ,

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered 'Yes' on Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

HOSPICE GIVING FOUNDATION

Employer identification number 94-2404634

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. SEE PART IV Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered 'Yes' on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. 1 (a) Name and address of organization or government (b) EIN (c) IRC section (f) Amount of cash grant (e) Amount of non-cash assistance (b) Purpose of grant or assistance (f) Method of valuation (book, FMV, appraisal, other) (1) JACOB'S HEART P.O. BOX 1247 CAPITOLA, CA 95010 68-0413822 501 (C) (3) 60,000. O. SUPPORT (2) HOSPICE OF SANTA CRUZ 940 DISC DRIVE SCOTTS VALLEY, CA 95066 94-2497618 501 (C) (3) 25,000. O. CARE
Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered 'Yes' on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. 1 (a) Name and address of organization or government (b) EIN (c) IRC section (ff applicable) (d) Amount of cash grant (e) Amount of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) (g) Description of noncash assistance (h) Purpose of grant or assistance (h) Purpose of grant or assistance (f) JACOB'S HEART P.O. BOX 1247 CAPITOLA, CA 95010 68-0413822 501 (C) (3) 60,000. 0. HOSPICE OF SANTA CRUZ 940 DISC DRIVE
Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. 1 (a) Name and address of organization or government (b) EIN (c) IRC section (ff applicable) (d) Amount of cash grant (e) Amount of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) (h) Purpose of grant or assistance (f) Method of valuation (book, FMV, appraisal, other) (h) Purpose of grant or assistance (f) Amount of non-cash assistance (h) Purpose of grant or assistance (h) Pu
Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. 1 (a) Name and address of organization or government (b) EIN (c) IRC section (ff applicable) (d) Amount of cash grant (e) Amount of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) (h) Purpose of grant or assistance (f) Method of valuation (book, FMV, appraisal, other) (h) Purpose of grant or assistance (f) Amount of non-cash assistance (h) Purpose of grant or assistance (h) Pu
Comparison of government Comparison of gover
P.O. BOX 1247 CAPITOLA, CA 95010 68-0413822 501 (C) (3) 60,000. 0. SUPPORT (2) HOSPICE OF SANTA CRUZ 940 DISC DRIVE HOSPICE PATIENT
CAPITOLA, CA 95010 68-0413822 501 (C) (3) 60,000. 0. SUPPORT (2) HOSPICE OF SANTA CRUZ 940 DISC DRIVE HOSPICE PATIENT
(2) HOSPICE OF SANTA CRUZ 940 DISC DRIVE HOSPICE PATIENT
940 DISC DRIVE HOSPICE PATIENT
SCOTTS VALLEY CA 95066 94-2497618 501 (C) (3) 25 000 0
300113 VALUET, CA 30000 34-243/010[301 (C) (3) 23,000. 0. CARE
(3) NATIVIDAD MEDICAL FOUNDATION
P.O. BOX 4427
SALINAS, CA 93912 77-0194989 501 (C)(3) 60,000. 0. SPIRITUAL CARE
(4) HAZEL HAWKINS HOSPITAL FOUNDA
911 SUNSET DRIVE PALLIATIVE CARE
HOLLISTER, CA 95023 94-6034863 501 (C)(3) 50,000. 0. PROGRAM
(5) CENTRAL COAST VISITING NURSES
P.O. BOX 2480 HOSPICE & END
MONTEREY, CA 93942 77-0441676 501 (C)(3) 125,000. 0. OF LIFE CARE
(6) COASTAL KIDS HOME CARE CHILDRENS
1020 MERRILL STREET SUPPORT
SALINAS, CA 93901 20-2549984 501 (C) (3) 85,000. 0. SERVICES
(7) ALZHEIMER'S ASSOCIATION
182 EL DORADO ST. END OF LIFE
MONTEREY, CA 93940 94-2897949 501 (C)(3) 20,000. 0. TRAINING
(8) SALINAS VALLEY MEMORIAL HEALT PALLIATIVE CARE
450 E. ROMIE LANE
SALINAS, CA 93901 94-2641137 501 (C) (3) 86,000. 0. SERVICES
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
3 Enter total number of other organizations listed in the line 1 table.

7

Part III	Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.											
	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance						
1												
2												
3												
4												
5												
6												
			1	1								

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.

INTERIM REPORT BY GRANT RECIPIENT IS DUE 6 MONTHS AFTER THE GRANT AWARD, OUTLINING SPECIFIC OUTCOMES TO DATE OF THE PROJECT FUNDED. FINAL REPORT BY GRANT RECIPIENT IS DUE 12 MONTHS AFTER GRANT AWARD, OUTLINING SPECIFIC OUTCOMES, ISSUES, ACHIEVEMENTS AND EVALUATIONS.

BAA Schedule I (Form 990) (2018)

Continuation Sheet for Schedule I (Form 990)

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

2018

Continuation Page 1 of 1

Name of the organization
HOSPICE GIVING FOUNDATION

Employer identification number
94-2404634

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments. (Schedule I (Form 990), Part II.)												
(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance					
LEGAL SERVICE FOR SENIORS							NO-COST LEGAL					
947 B BLANCO CIRCLE							ADVICE TO					
SALINAS, CA 93902	77-0073127	501 (C) (3)	15,000.				SENIORS					
PARTNERSHIP FOR CHILDREN							CHILDREN/FAMILY					
342 PAJARO ST., SUITE B							SUPPORT					
SALINAS, CA 93901	02-0646450	501 (C) (3)	85,000.				SERVICES.					
PAPILLON												
P.O. BOX 4075							PROGRAM					
MONTEREY, CA 93942	46-2775961	501 (C) (3)	25,000.				EXPANSION					
MONTAGE HEALTH		, , , ,	,				BILINGUAL					
							OUTREACH/CLINIC					
MONTEREY, CA 93942	81-2889645	501 (C) (3)	125,000.				AL LIAISON					
MONTEREY COUNTY PALLIATIVE CA							EDUCATION OF					
80 GARDEN COURT, SUITE 201							PALLIATIVE CARE					
MONTEREY, CA 93940			10,000.				SVCS					
				•			0 . (= 000) 0010					

SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization HOSPICE GIVING FOUNDATION

Employer identification number 94-2404634

Par	t I Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
k	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee X Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:			
	Receive a severance payment or change-of-control payment?	4 a		X
	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4 b		X
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4 c		X
	If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
	The organization?	5 a		X
t	Any related organization?	5 b		Х
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6 b		Х
	If 'Yes' on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If 'Yes,' describe in Part III.	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If 'Yes,' describe in Part III	8		Х
9	If 'Yes' on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Schedule J (Form 990) 2018

HOSPICE GIVING FOUNDATION

94-2404634

Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown	of W-2 and/or 1099-MIS	SC compensation	(C) Detirement	(D) Novetovolska	(E) Tabal at	(E) Common action
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns(B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
SIOBHAN M. GREENE	(i)	150,894.	0.	0.	0.	22,765.	173,659.	0.
1 PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
2	(ii)		†				T	1
	(i)							
3	(ii)		†				T	1
	(i)							
4	(ii)		T		T		T	1
	(i)							
5	(ii)		T		T		T	1
	(i)							
6	(ii)		T		T		Γ]
	(i)							
7	(ii)							
	(i)							
_8	(ii)							
	(i)							
9	(ii)							
	(i)		L		L		L]
10	(ii)							
	(i)		<u> </u>		L		L	
11	(ii)							
	(i)		<u> </u>		L		L	
12	(ii)							
	(i)		<u> </u>		L		L	
13	(ii)							
	(i)		<u> </u>		L		L	
14	(ii)							
	(i)		<u> </u>		L		L	
15	(ii)							
	(i)		<u> </u>		L		L	
16	(ii)							
BAA			TFFA4102L 10/29	1/10			Calaaduda	I (Form 990) 2019

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Schedule J (Form 990) 2018

Schedule J (Form 990) 2018 HOSPICE GIVING FOUNDATION

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Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service

► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

Inspection Employer identification number

HU	SPICE GIVING FOUNDATIO)N			94-	.240463	, 4		
Par	rt I Types of Property								
			(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Metho noncash	(d od of c contrib	letermin	iing mounts
1	Art — Works of art								
2	Art — Historical treasures								
3	Art — Fractional interests								
4	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes								
8	Intellectual property								
9	Securities - Publicly traded								
10									
11									
12									
13	Qualified conservation contribution								
14									
15									
16									
17						 			
	•					 			
18									
19	•								
20	• 11								
21	•								
22									
23	'								
24	3			4.0=	0.5.000	2011771			
25	· · · · · · · · · · · · · · · · · · ·)	Х	105	85,870.	COMPA	RABLE	: VAL	
26	`````								
27	·								
28	Other► ()							
29									
	organization completed Form 828	33, Part IV, Done	e Acknowled	lgement		29		T	
								Yes	No
30a	a During the year, did the organization	n receive by contri	bution any pr	operty reported in Part I	, lines 1 through 28, that				
	it must hold for at least three year	ars from the date	of the initial	contribution, and which	ch isn't required to be u	sed			
	for exempt purposes for the entir	re holding period?	?				30 a		X
b	b If 'Yes,' describe the arrangemen	nt in Part II.							
31	Does the organization have a gift	t acceptance polic	cy that requi	res the review of any r	nonstandard contributio	ns?	31		Χ
32a	a Does the organization hire or use noncash contributions?						32 a		Х
b	b If 'Yes,' describe in Part II.								
33	If the organization didn't report a describe in Part II.	n amount in colu	mn (c) for a	type of property for wh	nich column (a) is chec	ked,			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

Schedule M (Form 990) 2018 HOSPICE GIVING FOUNDATION

94-2404634

Page 2

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

BAA TEEA4602L 10/22/18 **Schedule M (Form 990) 2018**

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

HOSPICE GIVING FOUNDATION

Employer identification number

94-2404634

FORM 990, PART III, LINE 1 - ORGANIZATION MISSION

HOSPICE GIVING FOUNDATION BELIEVES IN LIVING FULLY AND DYING PEACEFULLY. OUR COMMUNITY-BASED SUPPORT PROMOTES PERSONAL CHOICE, PREPAREDNESS, AND THE HIGHEST STANDARDS OF COMPASSIONATE, DIGNIFIED END-OF-LIFE CARE FOR INDIVIDUALS AND THEIR LOVED ONES.

HG FOUNDATION IS THE PRIMARY FUNDER OF END-OF-LIFE CARE AND SERVICE IN MONTEREY AND SAN BENITO COUNTIES; AND PROVIDES EXTENSIVE PUBLIC EDUCATION ON PLANNING AND PREPAREDNESS; PROMOTES KNOWLEDGE AND UNDERSTANDING ABOUT END-OF-LIFE CARE OPTIONS, AS WELL AS CONDUCTS PROFESSIONAL CONTINUING EDUCATION.

FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE AUDIT COMMITTEE HAS THE RESPONSIBILITY FOR REVIEWING THE FORM 990 AND ALL SCHEDULES BEFORE IT IS FILED NO LATER THAN ONE MONTH BEFORE THE FILING DEADLINE. A MEETING WILL BE SCHEDULED WITH THE PREPARER OF THE FORM 990 TO DISCUSS ANY QUESTIONS, COMMENTS AND SUGGESTED REVISIONS MADE BY THE AUDIT COMMITTEE. AFTER THE REVIEW, THE FORM 990 AND RELATED SCHEDULES ARE DISTRIBUTED ELECTRONICALLY WITH NOTICE OF RECEIPT REQUESTED TO THE MEMBERS OF THE BOARD OF DIRECTORS WITH A SUMMARY OF ANY IMPORTANT POINTS NOTED BY THE AUDIT COMMITTEE. FOLLOWING A ONE WEEK PERIOD FOR COMMENT, ANY QUESTIONS OR CONCERNS RAISED BY BOARD MEMBERS ARE CONVEYED TO THE AUDIT COMMITTEE AND SUBSEQUENTLY TO THE PREPARER. THE FORM 990 IS FILED WITH THE IRS SERVICE AND THE AUDIT COMMITTEE WILL INCLUDE ANY REPORT IN THE BOARD PACKET FOR THE REGULARLY SCHEDULED MEETING IMMEDIATELY FOLLOWING THE COMPLETION OF THE FORM 990.

FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCESS - OFFICERS & KEY EMPLOYEES

THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS ACTS AS THE PERSONNEL COMMITTEE

AND IS AUTHORIZED BY THE ENTITY'S BY-LAWS TO ACT ON BEHALF OF THE BOARD OF DIRECTORS

Name of the organization
HOSPICE GIVING FOUNDATION
Employer identification number
94-2404634

FORM 990, PART VI, LINE 15B - COMPENSATION REVIEW & APPROVAL PROCESS - OFFICERS & KEY EMPLOYEES (C

IN PERSONNEL MATTERS AS DESCRIBED IN THE BY-LAWS. A PRIMARY DUTY IS THE EMPLOYMENT OF, AND DETERMINING COMPENSATION FOR, THE PRESIDENT/CEO. THE EXECUTIVE COMMITTEE ANNUALLY EVALUATES THE EMPLOYEE'S PERFORMANCE BASED ON THE POSITION DESCRIPTION AND PERFORMANCE OUTCOMES. WHEN AN EMPLOYMENT CONTRACT IS DUE TO EXPIRE, THE EXECUTIVE COMMITTEE REVIEWS COMPENSATION IN CLOSE SESSION USING DATA OF COMPARABLE POSITIONS IN COMPARABLE ORGANIZATIONS TO DETERMINE REASONABLE COMPENSATION. NO MEMBER OF THE EXECUTIVE COMMITTEE CAN BE A MEMBER OF THE EMPLOYEE'S FAMILY, IN AN EMPLOYMENT RELATIONSHIP THAT IS SUBJECT TO APPROVAL BY THE EMPLOYEE, RECEIVING COMPENSATION OR PAYMENTS SUBJECT TO THE APPROVAL BY THE EMPLOYEE, HAVE A FINANCIAL INTEREST AFFECTED BY THE EMPLOYMENT OF THE DISQUALIFIED PERSON (EMPLOYEE) OR ANY OTHER POTENTIAL FOR BENEFIT BY APPROVAL OF THE EMPLOYMENT OF THE DISQUALIFIED PERSON.

THE DIRECTORS AND OFFICERS OF THE BOARD OF DIRECTORS ARE NOT COMPENSATED FOR THEIR SERVICES.

THE EMPLOYMENT OF OTHER KEY EMPLOYEES IS THE RESPONSIBILITY OF THE PRESIDENT/CEO.

COMPENSATION FOR KEY EMPLOYEES IS DETERMINED BY THE REVIEW OF SALARY DATA OF

COMPARABLE POSITIONS IN COMPARABLE ORGANIZATIONS.

FORM 990, PART VI. LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

THE ENTITY MAKES AVAILABLE TO THE PUBLIC FOR INSPECTION ITS GOVERNING DOCUMENTS,
FINANCIAL STATEMENTS, TAX RETURNS AND ALL PROCEDURES/POLICY DOCUMENTS (INCLUDING
CONFLICT OF INTEREST, DOCUMENT RETENTION AND DESTRUCTION, WHISTLE BLOWER,
INVESTMENT, EMPLOYEE EXPENSE REIMBURSEMENT AND CREDIT CARD USE, FORM 990 BOARD
REVIEW, AUDIT COMMITTEE) FOR INSPECTION AT ITS PHYSICAL LOCATION. ADDITIONALLY, THE
ENTITY WILL PROVIDE COPIES UPON REQUEST. THE FORM 990 IS POSTED ON THE ENTITY'S
WEBSITE AT: WWW.HOSPICEGIVING.ORG.

Page 2

Name of the organization	Employer identification number
Name of the organization	Employer identification number
HOSPICE GIVING FOUNDATION	94-2404634
	·
EODM OOG DADT VILLING O	
FORM 990, PART XI, LINE 9	

FORM 990, PART XI, LINE 9 OTHER CHANGES IN NET ASSETS OR FUND BALANCES

6/30/19

2018 FEDERAL BOOK DEPRECIATION SCHEDULE

PAGE 1

IENI	37140				103710	E GIVING	FOUND	ATION						94-240463
7/20														09:55A
<u>NO.</u> _	DESCRIPTION	DATE <u>ACQUIRED</u>	DATE COST	S PC1	CUR 5. 179 5. BONUS	SPECIAL DEPR. ALLOW.	PRIOR 179/ BONUS/ SP. DEPR.	PRIOR DEC. BAL DEPR.	SALVAG /BASIS REDUCT	DEPR. BASIS	PRIOR DEPR.	METHOD	LIFE RATE	CURRENT DEPR.
FORM 9	90/990-PF													
1 B	LACKBAUD SOFTWARE	11/30/97		8,578						8,578	8,578	S/L	5	
2 A	RTWORK	3/24/98		1,138						1,138	1,138	S/L	7	
3 T	REE OF LIFE	12/10/99		3,051						3,051	3,051	S/L	5	
4 B	PI TABLE 24X60	2/28/01		2,960						2,960	2,960	S/L	7	
5 B	PI TABLE 48X24	2/28/01		749						749	749	S/L	7	
6 E	CI PLATFORM, KEYBOARD	2/12/01		310						310	310	S/L	7	
7 E	CI PLATFORM, KEYBOARD	2/06/01		490						490	490	S/L	7	
8 FI	ILING CABINET	1/22/01		755						755	755	S/L	7	
9 P	ICTURES	3/13/01		1,016						1,016	1,016	S/L	7	
10 R	ECTANGULAR TABLE	3/19/01		423						423	423	S/L	7	
11 S	TAR FOR TREE OF LIFE	12/19/02		1,100						1,100	1,100	S/L	5	
12 K	ING CITY TREE OF LIFE	12/30/04		4,041						4,041	4,041	S/L	5	
13 H	P LASERJET 1320	10/18/05		447						447	447	S/L	5	
14 L	ASER PRINTER	3/13/08		537						537	537	S/L	5	
15 H	P LASERJET 4015N PRINTER	12/17/08		1,880						1,880	1,881	S/L	5	
16 R	OOF-WOODHULL	12/02/02	1	5,178						15,178	7,659	S/L	30	į
17 D	ELL 21.5" MONITOR	10/18/11		162						162	162	S/L	5	
18 C	HAIR COMMUNICATIONS	6/30/12		278						278	278	S/L	5	
19 C	ABINETS	12/27/13		1,800						1,800	1,157	S/L	7	2
20 2	STUFFED CHAIRS & TABLE	12/27/13		574						574	517	S/L	5	
21 P	HONE SYSTEM	6/26/14		2,032						2,032	1,160	S/L	7	2
22 S	ONY CYBER SHOT CAMERA	6/24/14		648						648	372	S/L	7	
23 P	ROJECTOR	6/24/14		591						591	336	S/L	7	
24 L	APTOP (MBN)	7/15/14		1,481						1,481	1,172	S/L	5	2
25 D	ELL COMPUTER - VICKI	8/05/14		865						865	678	S/L	5	1

6/30/19

2018 FEDERAL BOOK DEPRECIATION SCHEDULE

PAGE 2

CLIENT 37140

HOSPICE GIVING FOUNDATION

94-2404634

4/07/20)												09:55AM
<u>NO.</u>	DESCRIPTION	DATE ACQUIRED	DATE COST/ SOLD BASIS	CUF BUS. 179 PCT. BONL	DEPR.	PRIOR 179/ BONUS/ SP. DEPR.	PRIOR DEC. BAL DEPR.	SALVAG /BASIS REDUCT	DEPR. BASIS	PRIOR DEPR.	METHOD	LIFE _R/	CURRENT ATE DEPR.
26	DELL DESKTOP RECEPTION	4/30/15	88	5					885	561	S/L	5	177
27	OPTIPLEX LAPTOP-SIOBHAN	6/30/15	804	4					804	483	S/L	5	161
28	6 DONATED APPLE MINI IPAD	10/31/14	2,100	0					2,100	1,558	S/L	5	420
29	CONFERENCE TABLES	6/07/17	1,870	0					1,870	390	S/L	5	374
30	KONICA MINOLTA COPIER	12/06/17	2,11	5					2,115	247	S/L	5	423
31	2 OFFICE WORK TABLES	10/01/17	2,22	5					2,225	334	S/L	5	445
32	DELL POWEREDGE T430 SERVE	4/25/18	4,003	3					4,003	133	S/L	5	801
33	5 DELL OPTIPLEX 7050 SFF	4/25/18	6,04	1					6,041	201	S/L	5	1,208
34	SONICWALL FIREWALL	4/25/18	1,05	4					1,054	59	S/L	5	211
35	PORT MANAGED SWITCH	4/25/18	593	7					597	20	S/L	5	119
36	DELL LATITUDE E5490 LAPTO	4/25/18	1,39	7					1,397	47	S/L	5	279
	TOTAL		74,17	5	0 0		0 0	0	74,175	45,000			6,374
	TOTAL DEPRECIATION		74,17	5	0 0		0 0	0	74,175	45,000			6,374
	GRAND TOTAL DEPRECIATION		74,17	5	0 0		0 0	0	74,175	45,000			6,374