





President and CEO Siobhan M. Greene Board Chair Bill Tebbe

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Hospice Giving Foundation is a 501(c)(3) charitable organization.

TIN# 94-2404634

Message from the Board Chair

Caring. Compassion. Giving.

There are times in life when we need help and care from others. Many of us struggle to ask for help for fear of losing control or being a burden. Yet, when faced with serious illness, knowing there are people to turn to is comforting and reassuring.

You can turn to Hospice Giving Foundation for help. HG Foundation understands our human needs for kindness, caring, being heard, and maintaining dignity. These values drive our commitment to help our community receive the best care possible at end of life – targeted, personalized care based on the goals and wishes of the individual.

HG Foundation sets our priorities by considering what will benefit you most – from in-person and web-based education and advance planning resources to professional development to funding of non-profit organizations providing outstanding end-of-life and supportive care services.

HG Foundation believes being informed, making personal choices, and having excellent care through end of life enables grace, honor, dignity and the precious gift of peace of mind. Creating space to accept illness and dying, to tolerate changes in our bodies and in relationships, and to be patient with each other allows this difficult time to be more graceful and dignified.

Because of your generosity, HG Foundation is here with you and our community. Thank you for filling our hearts with hope, fueling our work with compassion, and sharing our dedication to dignity through end of life.

With Gratitude,

Bill Tebbe, Board Chair

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Siobhan Greene, President/CEO

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NEWSFEED: hospicegiving.org/newsfeed



2018 - 2019 Board

HG Foundation has a special ingredient. It's called our Board of Directors. Talented, caring people from the community share their business sense and expertise to offer advice, bring perspective, and infuse creativity that bolsters our work. We admire, deeply respect, and are grateful to our Board of Directors for their dedication.

STANDING LEFT TO RIGHT

Wayne Chapman
Charles D. Winston
Catherine Hambley, PhD
Peter W. Lampman
Wendy Franscioni – Treasurer
Cammie Brodie
David Glickman
Bill Tebbe – Board Chair
Sarah Hills – Vice-Chair
John Lewis
Barbara Collins
Jeff Jones

Joe Martello

SEATED. LEFT TO RIGHT:

Kim DiBenedetto

Siobhan Greene - President/CEO Jean Duff - Board Emeritus

Laurel Krzeminski

NOT PICTURED:

Mary Kay Acquazzine

James Booth

Heather K. Downs

Sharv Fai



HG Foundation Staff

STANDING, LEFT TO RIGHT: Diane Camba Heather David Debbie Howitt Jennifer Balducci SEATED, LEFT TO RIGHT: Philip Geiger Siobhan Greene

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Council Volunteers

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Mark Boitano
Wayne Chapman
Heather Downs
David Glickman
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Michael A. Leavy
Joe Martello
Richard Nystrom
Dee Ann Thompsor

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James Booth,
Scramble Chair
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Barbara Collins
Lynn Fehnel
Carolyne Geisler Profeta
Hannah Rogge
Kyle Ruggieri
Susan Toscano

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Janet Belardo
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Joe Collins
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Tree of Life Celebration

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Janet Belardo
Carmel Middle School
Chamber Choir
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Debra Federico
The Rev. Rob Fisher, St.
Dunstan's Episcopal
Church
Ray Friend
DiAnna Gamecho

Josh Redmond

Debra Federico
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DiAnna Gamecho
Leticia Garcia
David Glickman
Chrissy Handel
Mary Nina Hill
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Sonja Marie Dekens Jegat
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Jackie Kennedy
Alethea Leandro-Farr
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Carla Morreale
Lucia Nevejans
Kathy Russo
Rosemarie Russo
Bruce Weingarten
Francesca Barattucci Wolf

Fueling Professional Development



FROM LEFT TO RIGHT:
Brianne Walker, Tammy Stickler, Alison Clarke

HG Foundation sponsored three clinicians, from grantee agencies, to attend The Harvard Medical School Center for Palliative Care Practical Aspects of Palliative Care (PAPC) Course in September 2018. The course offered the multi-disciplinary audience information and skills needed to provide high quality palliative care to patients in a variety of settings. Our attendees deepened their understanding of Spiritual & Religious Influences, Care Factors related to Socio-Economics & Cultural Dynamics, Pain Management, and Communication Methods.

"I learned the necessity of integration of palliative services into all aspects of care. The impact of this service can transform the patient experience for the better. It is our obligation as providers to continue the conversations about how palliative medicine can enter the sphere of routine patient care."

Dr. Alison Clarke, DO, MPA
 Family Physician, Natividad Medical Center

Dr. Wendell Harry



When telling a new patient or caregiver, or even my own friends and colleagues, that I am a 'palliative medicine specialist,' I am accustomed to the awkward moment of silence and, "huh?"

'Palliative medicine' is as old as medicine itself, though not by that name. The nurturing and comforting we associate with caring for a sick child or spouse; the anticipating and planning parents and doctors invest in preparing for a birth; and the tenderness and honesty with which a hospice team tends to the dying – these familiar and timeless values embody 'palliative care.'

The vast majority of modern medicine now seems devoid of comforting, honesty, anticipating, and planning. Crisis management and prevention of 'organ failure' have superseded caring for a whole, unique person.

The specialty of palliative medicine allows me to re-claim and practice those values that drew me to medical training. Palliative care attends to social, emotional, spiritual, as well as physical needs, in particular for those with serious or life-limiting illness.

I feel this movement has 'saved' us from the daily grind of modern medical practice. Palliative care delivers 'personalized' or 'whole person' care to people with the most serious and complex medical needs, including end of life. Support of this movement continues to grow through the generosity of philanthropy, as well as the foresight of the non-profit and scientific communities.

We owe the exponential growth and quality of palliative care services in Monterey County largely to Hospice Giving Foundation. From staffing to training to program development, the robust palliative care movement in our county would not exist as we know it without HG Foundation.

Dr. Wendell Harry specializes in hospice, palliative care, and family medicine at in the Monterey area.

The Trajectory of Hope – What Makes Life Worth Living: Defining Hope, A Documentary by Filmmaker, Carolyn Jones

HGF: What inspired you, kept you engaged in the topic of end of life that so many people don't want to talk about?

CJ: Talking to nurses for *The American Nurse* book, I got really interested in the end of life experience in this country. The profession of nursing encounters so much life and death; nurses are in a particularly unique position to understand it. I was eager to dive into that world.

I'm sort of a 'manual' person. When I get a new stereo system, I read the manual. Yet, when I was thinking about the end of life, I saw so much complexity and so many unanswered questions. When do we make choices, how do we know when it's time to not have that surgery or take that extra round of chemo? I thought: there must be some kind of 'how-to' manual or guide on how to get to the finish line with dignity and have family members know what we want. I was so focused on that, which of course is a goofy notion because it's the most individual thing in life. We all have a powerful will to live and specific ideas that make this such an individual journey. I think sharing stories that help others navigate these waters helps us better understand what kind of things we might be facing and the choices we might have to make as we get closer to the end of life.

My goals were to witness, and to share, those stories that I was lucky enough to be a part of.

HGF: What surprised you in the making of Defining Hope?

CJ: What surprised me the most was the unbelievable power of the will to live. I was so struck by what mattered and what people talked about and what rose to the surface. Some of the things I thought or expected to encounter I didn't – we'd be talking about love, or the wind, or the earth, or these very, very simple beautiful things. It wasn't always beautiful, but I was surprised by how often it was.

HGF: Film is an interesting medium for such an intimate experience. We don't expect to see real people; we expect to see actors sharing a story. Talk to us about how film made this such a powerful tool.

CJ: I think a documentary film gives us this unique opportunity to witness what we might not ever have a chance to. Being with someone in real life; sitting there next to someone and finding out

what's important at the end of life – wow, what a gift that is and what a privilege it is to be with people and their families in that moment.

I began this as a hospice volunteer asking, 'May I talk with you about your life?' I wanted to sit and listen to someone share their story. People want to tell their story. We want to leave something behind, we want to be able to tell people what we are thinking and feeling. I think people were open to this idea, knowing they wouldn't be on this earth much longer. Sometimes family members welcome something like this, telling their loved one's story. To have a record of what someone was thinking at that stage of life could be a legacy they'd leave behind.

HGF: The film was powerful because the people were so diverse. I recall watching the film thinking: 'I can see a little of myself in this person or that person.' They were so genuine. I wondered how they got to the place where they were so able to share their feelings and thoughts.

CJ: The nurses made it work. They'd ask the patient: "I am already here talking to you about these things. Would you be willing to let others hear the answers to these questions that are so remarkable? Your journey is unique to you, but it can guide others. Would you be willing to share that?" That's kind of the beauty in all of it.

In terms of the diversity in **Defining Hope** – that's what we wanted and talked a lot about. Can we relate to this person; can we relate to that person; is this like your mother; is this a relationship we can feel comfortable watching?

The minute I started working on this film, as soon as I was sitting with the first patient, this wasn't a film about dying, it was a film about living. And because they were all dealing with a life-threatening illness, they were living really cherished, vital moments.

I watched this progression of the word hope – first hoping for a cure, then hoping to see a child get married, then hoping to die without pain, and then hoping to leave something behind that was meaningful. I watched so many people travel this trajectory.

We all die. Frankly, whether we have all the money in the world, or we don't, whether we are at home or in the hospital, we still



HG Foundation hosts screenings of **Defining Hope**. We hope you'll join us. Visit our website for details.

die. Is there any way – barring situations of untimely death – that we have any control over how we go through this journey? We have so much to learn. If we don't get our brains around this, we are missing an incredible opportunity.

Hospice care is the answer; it's as close as we are going to get to the guidebook. We all need guidance. It's a community way of thinking. These days we may not learn it from the elders in our family, but we can learn it. The sooner we wrap our heads around this conversation, the better.

I often think about my Dad, he saw his grandfather die at home. I think people in older generations had the benefit of witnessing the end of life. We've lost that. We move away, we don't have the conversations, we send our elderly away to nursing homes. What I've learned in this process has changed my life. It has been such a privilege.

Both of my parents died when I was working on this project and that was profound. But what was immeasurably helpful was that they planned everything. I knew so clearly what they wanted and that I could give them that. It doesn't take away the sadness or make it less hard, yet it brings enormous comfort.

HGF: And that your last loving gift to them was that you could honor their wishes.

CJ: If we could recognize what a gift it is to honor other people's wishes; being willing to listen; not turning away when people want to talk about death. The gift is leaning into that conversation, absorbing it, and knowing and not being afraid of it.

I wish we could help people develop a real understanding of what palliative care is, what hospice is, and how to gently move people into hospice care. I can't help but think about the home hospice care that Berthold Cohen had in **Defining Hope**. Over the course of 3 months, the hospice nurse helped bring Bert's wife into the realm of understanding what his choices were and why it was so important to respect his choices. That was a beautiful dance to watch. When I met her, she didn't think she could ever live a day without her husband. And now, she is out kicking up her heels, she's able to get out, gamble the slot machines, go get her hair done, and live a good life.

Education and Outreach

Over the past several years HG Foundation has taken a leadership role in creating a knowledge community for professionals, individuals, and families. Our focus is multi-dimensional: To inform and educate people about end-of-life services; to facilitate individuals' advance care planning for personal wishes and medical decision-making; and finally, to promote professional development and collaborations addressing issues in the end-of-life system of care. Approaches include small group workshops, community presentations, provision of resources, networking teams, and relevant topic presentations with expert discussants. In addition, the Foundation offers film screenings and discussions, including the acclaimed Being Mortal and the moving film from the perspective of nurses, Defining Hope.



South County Advisory

In part as an outgrowth of the Stanford Alumni Consulting Team (SACT) project, an HG Foundation Advisory Council has been formed in South County. Currently this 7-member group, made up of community members and clinicians, is meeting at Mee Memorial Hospital quarterly to develop strategies to promote planning and access to care in this region. The purpose of this group will be to: (a) promote two-way, dialogue and information sharing on end-of-life desires, traditions, needs, and wishes, with resources and care options and (b) increase acceptance, preparedness, and utilization of services in South County. The group intends to host community gatherings in 2019.

Palliative Care Workgroup

A group of local clinicians has formed the Monterey County Palliative Care Collaborative. HG Foundation funds the operational costs, provides administrative support, and meeting space. The Collaborative, led by Dr. John Hausdorff, meets monthly and their first project is to work with Skilled Nursing Facilities (SNFs) to enhance utilization of palliative and hospice care. Their goal is to work together to improve quality of life for patients while honoring their treatment of choice.



EVENTS: hospicegiving.org/events

Community Sharing

Tree of Life Celebration | December 2018

Our remembrance gathering, Tree of Life Celebration, was held at the Portola Plaza Hotel and Spa on Sunday, December 9th. This year HG Foundation featured a wreath building activity with each wreath being presented to a family from one of the agencies to which we award grants.

Website Resources

Hospice Giving Foundation's (HospiceGiving.org) website features a variety of planning and preparedness resources. We now include a recommended reading list, links to other websites, and a collection of complimentary downloadable information sheets.

Coping with Grief During the Holidays

On Saturday, December 1st. we held our annual 'Coping with Grief During the Holidays' workshop at the Carmel Presbyterian Church. Over 30 people attended and received encouragement, support, and coping tips for handling grief during the holiday season and beyond.







Fundraising Events

The Party - The Scramble | September 2018

Signature events have always been a part of Hospice Giving Foundation. Friends and supporters joined us again for our two-day Party-Golf festivities held at Monterey Peninsula Country Club on September 9th & 10th. Thanks services. Our 2019-20 events will be on two distinct dates end of life. Mark your calendars for the Scramble on Monday, September 9th, 2019 and the Party on Saturday, February 22nd, 2020.





Joann Dost Photography Auction | May 2018

HG Foundation board member, Joe Martello, an avid golfer and collector of golf art, hosted a private reception and photography auction May 25, 2018 at Monterey Peninsula Country Club. The exquisite collection of photographs was generously donated to the Foundation by world renowned, local photographer Joann Dost. The photographs, some beautifully framed, captured the splendor of some of the world's most exclusive golf courses.



Financials

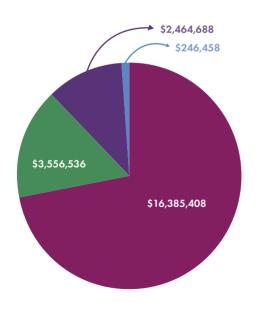
The Board of Directors appoints an Investment Advisory Committee and receives professional guidance from Verus Investments to strategically invest and manage donor funds. Together they set policies and develop long-term growth tactics to generate the greatest impact while remaining aligned with the mission and vision of Hospice Giving Foundation.

For questions about the Foundation's financial positions, please contact Siobhan M. Greene, President and CEO, at (831) 333-9023.

Recent Audited Financial Statement and IRS Form 990 are available on our website: hospicegiving.org

Net Assets as of June 30, 2018

Undesignated, Unrestricted Funds	\$246,458
Fund for Direct End-of-Life Care and Services (Board Designated Fund)	\$16,385,408
Donor Restricted Endowment (varied purposes) (Donor Restricted Endowment)	\$3,556,536
Temporarily Restricted Net Assets	\$2,464,688
Total Net Assets	\$22,653,090



Hospice Giving Foundation Financial Report Fiscal Year Ended June 30, 2018

Restricted and Unrestricted Income:

Individual/Corporate Donations and Pledges	\$307,568
Special Event Gross Income	\$314,177
Bequests	\$168 <i>,7</i> 68
Other Income	\$14,698
Net assets released from restrictions	\$619,595
Total Operating Support and Revenue	\$1,424,806

Operating Expenses:

General and Administrative	\$499,689
Fund Development	\$395,745
Community Education and Outreach	\$141,828
Special Events	\$112,072
Total Operating Expenses	\$1,149,334

COMPASSION

HISTORY OF GIVING

Total Grants Disbursed Through 2018	\$25,640,599
Hospice and Palliative Services	\$20,338,510
Pediatric Palliative Care End-of-Life Services	\$2,907,125 \$1,797,964
Education/Outreach/Advocacy	\$597,000
Grants Awarded in September 2018	\$761,000

Latino Outreach

Alumni Consulting Team (SACT) this year to explore the reported underutilization of hospice care among Latinos in Monterey County. Our process with SACT involved a series of interviews to determine barriers, social and cultural dynamics, and possible accelerators for use of these services. Local findings were consistent with research from like-minded communities. Shared experiences and personal perspectives helped inform the Foundation about the needs unique to our communities. This information is being shared with local providers to problem solve and improve acceptance of and access to end-of-life services.

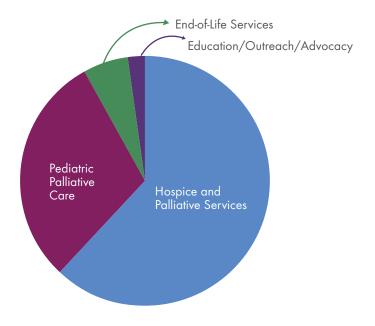


Impact: Grants

Through the generosity of our donors, Hospice Giving Foundation is able to award grants to non-profit agencies in Monterey and San Benito Counties providing dignified and compassionate care at the end-of-life.

In 2018 Hospice Giving Foundation awarded \$761,000 to twelve non-profit organizations in our community. Our Board of Directors takes great care in determining the most impactful ways to support a continuum of care through end of life. The cumulative giving from HG Foundation in its 21-year history proudly exceeds \$25,000,000. The generosity of our donors enables HG Foundation to enrich services and programs throughout our funding region. This investment has allowed our community to be at the fore front of excellent end-of-life care.

Grants Disbursed in 2018 (based on 2017-18 FY)	\$761,000
Hospice and Palliative Services	\$471,000
Pediatric Palliative Care	\$230,000
 End-of-Life Services 	\$45,000
Education/Outreach/Advocacy	\$15,000



Here are some highlights from our 2018 funding cycle:

- Funding for hospice care included inspiring and innovative programming such as Hospice of Santa Cruz 'Camp Erin' for grieving children and music therapy.
- Specifically focused grants supported outreach to address under-utilization of end-of-life care in select Monterey County communities.
- Grants for palliative care providers helped fund clinical staff, membership in professional education organizations, and quality assurance programs.
- Grants to local pediatric providers supported families and their seriously ill children with in-home medical care, medical transportation, and a multitude of psycho-social support services.
- Programs serving families and communities included grief and bereavement support, care for families of Alzheimer's patients, and expanded end-of-life preparedness services in South County.

Remember. Honor. Cherish.

Sonny Dake

Giving in memory of someone is a gift from the heart. This year, donors remembered loved ones, neighbors, friends, and colleagues through a gift to HG Foundation.

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GIVING

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"I found writing down and organizing end-of-life choices to be so much easier - and done with ease as well - in a small group of peers guided by Shary Farr and Fred Jealous. Taking part in a Hospice Giving Foundation's Advance Care Planning Workshop, helped a lot. I realize the decisions I make now will help my loved ones in the future."

- Kay Cline



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"Hospice Giving Foundation serves and supports our community members and care giving agencies in unique and innovative ways. During the past six years, Julie and I have been fortunate to lend our hands and voices to help raise awareness and funds to provide end-of-life and palliative care and education. When I moved to Monterey County in 2011, I knew very few people. Through HG Foundation, I have been included as part of an amazing group of volunteers and professional staff - supporting more than a dozen different agencies in fulfilling their crucial missions. Our family has received much in return from the Foundation through the close friendships we have made and by learning how to help our neighbors through extremely trying circumstances. We are very fortunate to make our home in Monterey County and are grateful to give back!"

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- Dan Lynch, CEO, Carmel Realty Company



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